

# COST OF DOING BUSINESS IN INDIA

## A. Basic yearly salaries and wages

(In US\$)

	High	Low
<b>Managerial Position</b>		
■ Senior level	225,000	80,000
■ Middle level	55,500	13,500
■ Junior level	22,500	5,500
<b>Factory Workers</b>		
■ Supervisor	6,700	1,800
■ Skilled workers	2,200	1,300
■ Non skilled workers (minimum wages are decided by the Government of different states)	1,065	800
<b>Marketing and Sales</b>		
■ Senior level	110,000	78,000
■ Middle level	33,000	11,000
■ Junior level	11,000	2,200
<b>Office and Administrative</b>		
■ Executive secretary	10,000	2,700
■ Clerk	8,900	2,700
■ Accountant	11,000	2,700
■ Driver	2,700	1,300
■ Service technician (engineering experience)	5,500	1,900
<b>Household Help</b>		
■ Family driver	2,200	1,350
■ Cook	1,900	890
■ Maid	1,100	670

The figures represent estimated basic yearly pays for the industry in general, and not specific to any sector. There are other labour related costs such as social security premiums, holiday pay, service incentive leave pay, maternity and paternity leaves etc. To obtain effective yearly wage, multiply the yearly pay by 120 per cent more or less. Managers can speak and write fluent English, while staff positions are accustomed to at least conversational English.

## B. Rental or lease rates

(In US\$)

	High	Low
<b>Office Space</b>		
■ Delhi	4.5 per sq ft	1.7 per sq ft
■ Mumbai	10 per sq ft	2.8 per sq ft
■ Bangalore	3.7 per sq ft	1.3 per sq ft
■ Chennai	2.2 per sq ft	1.1 per sq ft
■ Non metro areas	2.2 per sq ft	0.7 per sq ft
■ Export processing zones	1.7 per sq ft	0.5 per sq ft
<b>Residential space</b>		
■ Delhi	2.2 per sq ft	0.5 per sq ft
■ Mumbai	6.7 per sq ft	3.3 per sq ft
■ Bangalore	2.9 per sq ft	0.5 per sq ft
■ Chennai	2.2 per sq ft	0.4 per sq ft
■ Non metro areas	2.2 per sq ft	0.2 per sq ft

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### C. Monthly retainer's fee of certain professionals and service contractors

(In US\$)

	High	Low
Chartered Accountant	2,775	555
Lawyer	2,225	445
Medical Doctor or Dentist ( calculated on the basis of 2-3 visits per week)	155	55.5
Customs broker	Less than 1%	
Engineering contractor, mechanics, computer technician	222	11
Security guard services(generally calculated as wage of the guard + service tax)	222	133

### D. Cost of Utilities

(In US\$)

Installation Cost (for big industries, depending on projected consumption)			
<b>Electricity</b>			
■ Installation cost (for commercial and office, depending on projected consumption)	65 (service line charges)+33/kw		
■ Consumption rate (industrial)	upto 10 kw / 0.12		
■ Consumption rate (commercial)	upto 10 kw / 0.12		
■ Consumption rate (residential)	upto 200 units / 0.05		
<b>Water</b>			
■ Installation cost (depending upon area)	110-2,225		
■ Consumption rate (residential Rs per month)	Monthly Consumption (kilolitre)	Service charge (US\$)	Volumetric Charges (per kilolitre)*
	0-10	1.1	0.05
	10-20	2.2	0.07
	20-30	3.3	0.3
	>30	4.4	0.5
Commercial rate (commercial and industrial) US\$ per month	Monthly Consumption (kilolitre)	Service charge US\$	Volumetric Charges (per kilolitre)*
	0-10	9	0.2
	10-25	13.3	0.5
	25-50	15.5	1.1
	50-100	17.8	1.8
	>100	20.0	2.2
<b>Landline Telephone</b>			
■ Installation cost	11-33		
■ Monthly billing	(depending upon the plan and the number of dialing) 45-555		
■ National direct dialing calls	(depending upon the plan and the number of dialing) 110-222		
■ International direct dialing calls	(depending upon the plan and the number of dialing) 222-555		
<b>Internet Connection</b>			
■ Installation fee	22-1,110		
■ Internet subscription (rates vary depending on type of plan and number of hours)	11-1,100 pm (Depends upon the bandwidth connectivity, data transmission plans)		

\* Add 50 per cent Sewage Maintenance charges