





Global Investment & **Acquisitions** Forum 2016

Trends, Challenges & Changing M&A Environment

Pro-business reforms regulatory and tax environment in India have given a boost to the and fostered M&A activity. India is the world's fastest growing economy enjoying a In today's globalized world, collaborating across borders is inevitable.

This investment forum is indeed an opportunity to explore growth potential and strategic partnerships at home. With more than 200 current acquisition opportunities presented to participants in this Forum, just not trends, but real opportunities with you.

THURSDAY **17 NOVEMBER 2016** 9.30 AM HOTEL SHANGRI LA **NEW DELHI**

Sponsors:

















To register, or for more information:

Contact: Kruttika - (O) 011-49545400, 26863801; Ext-302; Email: kruttika@phdcci.in Alok - (O) 011-49545423, 26863801; Ext-228; Email: alok.barua@phdcci.in

Knowledge Partner:



WHY ATTEND?

- ✓ Meet and network with international M&A advisors from over 40 countries at one location and discuss your investment opportunities
- ✓ Identify key trends driving cross border M&A and markets that will drive future growth
- ✓ Opportunity to discuss over 200 live deals across the globe during B2B sessions with M&A Worldwide members. Deal Book will be shared before the event
- ✓ Get a practical outlook on how to succeed in international M&A transactions
- Discover India as a country with great opportunities for all kinds of investment projects

FOR WHOM?

- ✓ Managing Directors & CEOs
- ✓ Corporate Finance heads of companies considering cross border M&A
- Heads of Strategy, Marketing & Business Development
- ✓ Family firms



AGENDA

9:15 - 10:00 Registration and Networking over Tea

10:00-11:00 Inauguration

- Opening remarks: Mr Ajay Sethi, Director, Corporate Catalyst India
- Welcome address: Dr Mahesh Gupta, President PHD Chambers of Commerce & MD Kent RO Systems
- Overview of Global M&A trends and Introduction to M&A Worldwide Industry groups: Mr Bjorn Voigt, Chairman, M&A World Wide
- Key Note address: Mr Kamal Bali, MD, Volvo India
- 11:00-11:40 Panel Discussion I: India's increasing appetite for outbound acquisition
- 11:40-12:20 Panel Discussion II: Confidence spurs India Inbound M&A
- 12:20-12:30 Closing Remarks
- 12:30-1:30 B2B Networking followed by lunch

EVENT VENUE

Hotel Shangri La, New Delhi



India is one of the fastest growing economies in the world and, as expected, is emerging a key player in the global M&A space.

At this forum you can talk inbound and outbound investment opportunties, network with Global M&A experts and evaluate if M&A strategy fits your present or future expansion plans.

AJAY SETHI Director Corporate Catalyst India



This one-day forum is a platform for discussion between M&A professionals and investors. It will be a unique opportunity to share the most recent trends and challenges as well as to identify your strategic investment projects.

BJÖRN VOIGT Chairman of M&A Worldwide Managing Partner Active M&A, Germany



A global network of independent M&A boutiques established in 2004

- ✓ 38 members from 40 countries in 5 continents
- ✓ Specialized and experienced companies in mergers and acquisitions and corporate finance
- ✓ Many years of experience working in international markets
- ✓ Broad industry experience and access to strategic buyers and sellers

✓ Close to 300 deals completed each year

M&A WORLDWIDE SECTOR EXPERTISE Advanced Construction Manufacturing and Engineering Real Estate



and Pharmaceuticals





Automotive





Security/defence

Food and Beverage



IT & Telecommunication

Marketing and Advertising





Amidst the tough global situation, India has registered a robust and steady pace of economic growth in recent years. Global Investment and *Acquisitions Forum enables Indian corporates to further* leverage India's growth story by forging strong cross-border relationships with help of trusted advisors from across the world.

DR. MAHESH GUPTA President, PHD Chamber of Commerce and Industry

INDIA: THE COUNTRY OF OPPORTUNITIES

Economic liberalization, coupled with robust domestic demand, a growing middle class, a young population, and a high return on investment, make India a credible investment destination. The Indian market with its one billion plus population, presents lucrative and diverse opportunities for the world exporters with the right products, services, and commitment. With expected continuance of the government's liberal policies, India has potential for a sustained high economic growth for years to come.





List of Members

Country	Participating Members	Web Address
Algeria	Emergence North Africa Partners	www.emergence-nap.com
Argentina	Finanzas & Gestión	www.fga.com.ar
Australia	Johnsons Corporate Pty Ltd.	www.johnsonscorporate.com.au
Belgium	Omnicap	www.omnicap.eu
Brazil	Cypress Associates do Brasil	www.cypressassociates.com.br
Canada	Focus Investment Banking	www.focusbankers.com
China	Morgen Evan Advisory Services Ltd.	www.morgenevan.com
Denmark	Cigno	www.cigno.dk
Egypt	FinCorp Investment Holding	www.fincorpinvestment.com
Finland	Armatori Corporate Finance	www.armatori.fi
France	Linkers Fusions & Acquisitions	www.linkers.fr
France	MBA Capital	www.mbacapital.com
Germany	ACTIVE M&A Experts GmbH	www.active-ma.com
Germany	S & P Mergers and Acquisitions	www.s-and-p.de
Great Britain	Bluebox Corporate Finance	www.blueboxcfg.com
Great Britain	Rickitt Mitchell & Partners Limited	www.rickittmitchell.com
Hong Kong	SCS Global Consulting (Hong Kong) Limited	www.scsglobal.co.jp
Hungary	International Mergers & Acquisitions	www.intermerger.eu
India	Corporate Catalyst India Pvt. Ltd.	www.cci.in
Israel	MnA Team	_
Italy	Avvalor Corporate Solutions Srl	www.avvalor.com
Italy	Bridge Kennedy International Srl	www.bridgekennedy.it
Japan	SCS Global Consulting KK	www.scsglobal.co.jp
Luxembourg	T & T Merger & Acquisition Transactions	www.t-tmergersandacquisitions.com
Malaysia	SCS Global Advisory (M) S/B	www.scsglobal.co.jp
Mexico	Corporate Finance Services Mexico	www.cfsm.com.mx
Morocco	Actipar Sarl	www.actipar.ma
Netherlands	Aeternus Corporate Finance	www.aeternuscompany.nl
Netherlands	T & T Merger & Acquisition Transactions	www.t-tmergersandacquisitions.com
Norway	DHT Corporate Services AS	www.dht.no
Poland	Capital One Advisers	www.capitalone.pl
Poland	JP Weber Sp. z o.o.	www.jpweber.com
Romania	FRD Center	www.frdcenter.ro
Russia	RMG Partners	www.rmg-partners.ru
Saudi Arabia	Amwal Financial Consultants	www.amwal.com.sa
Singapore	SCS Global Holdings Pte Ltd	www.scsglobal.co.jp
South Africa	IBN Business Solutions	www.sa-investments.com
Spain	ARS Corporate Finance Advisors SL	www.arscorporate.com
Sweden	Stockholm Corporate Finance AB	www.stockholmcorp.se
Switzerland	Adbodmer Capital	www.adbodmer.ch
Tunisia	Emergence North Africa Partners	www.emergence-nap.com
Turkey	Crossborder Corporate Consultancy	www.crossborder.com.tr
USA	Focus Investment Banking	www.focusbankers.com
USA	Morgen Evan Advisory Services Ltd.	www.morgenevan.com
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